



# RENTING vs BUYING

WHY YOU SHOULD OWN YOUR OWN PIPE AND DRAPE

We did a survey in 2013 of our rental customers, 47% were small businesses, 36% mid-sized shops, and 17% were large businesses. We found that most customers, depending on their rental prices, made back their initial investment of Pipe and Drape after only 2-3 rentals!

Pipe and Drape is normally rented and charged by the foot across the industry.



**1** A table skirt will pay for itself in less than one rental!



**3** The number of rentals it takes for Easels to pay for themselves.



**4** The number of rentals it takes for 8" table to pay for itself.



**5** The number of rentals it takes to break even for an 8" Stanchion Rope.